

EU Danube Region Strategy PA 8 LIGHTHOUSE

GREEN TECH, CIRCULAR ECONOMY & CIRCULAR BIOECONOMY

# GreenTech BW Platform

Umwelttechnik BW

Baden-Württemberg regional Government





















## Basics

Name: GreenTech BW Platform: Platform for

future technologies and sustainable

economy

**Country:** Germany

**Project Coordinator:** 

**Scoring:** 45/50

### **Contact Person:**



Umwelttechnik BW (Baden-Württemberg regional Government )

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https://greentechbw.de/en

# GREENTECH SM BW

### **Key Project Data:**



Since 2024



Funded the Ministry of the Environment, Climate and Energy Sector Baden-Württemberg and the Ministry of Economic Affairs, Labour and Tourism Baden-Württemberg

### **Network:**

25 partners
<a href="https://greentech-">https://greentech-</a>
bw.de/de/mitwirkende/partner

over 400 tech suppliers and users

https://greentech-bw.de/de/atlas

















# About the project

The **GreenTech BW** is a central hub for all stakeholders in the field of green technologies:

- Companies
- Start-ups
- Research Institutions
- Ministries
- Associations
- And other multipliers

GreenTech BW aims to strategically strengthen communication and public relations for the entire GreenTech sector in Baden-Württemberg.







### **CONNECT**

Enable industry players to exchange ideas, gain new contacts and deepen their own knowledge or find out about the latest trends on the scene → through events

GreenTech Atlas

→ as networking platform

Industry players can work on joint projects across institutions

→ enabled through initiatives



### **SUPPORT**

support companies in making well-founded strategic decisions

→ with industry studies and market analyses



















































# Methodology

GreenTech BW provides industry studies and market analyses which enable companies to make well-founded strategic decisions. There is also a variety of offers available that make it possible to exchange ideas with industry experts, deepen your own knowledge or find out about the latest trends.

### **Events**

Provide industry players with opportunities to exchange ideas, make new connections, deepen their knowledge, and stay informed about the latest trends.

### **Industry Studies & Market Analysis**

Support companies in making well-informed strategic decisions.

### **GreenTech BW Atlas**

A networking platform where providers and users can find their perfect match.

### **Collaborative Initiatives**

Enable cross-institution cooperation on joint projects within the industry.

### "Part of" or "Partner of" GreenTech BW

Providers, adopters of green technologies, and environmental technology stakeholders can showcase their affiliation with GreenTech BW by requesting the logo and integrating it into their communication.

### **GreenTech BW TechTalk**

In compact one-hour sessions, experts will present pioneering technologies and best practices. Afterwards, participants are invited to discuss opportunities and challenges together, ask questions and share experiences.

### GreenTech BW event calendar

Provide the industry with project-specific and external events. The events section on the GreenTech BW website is relevant for the entire industry and provides orientation. At the same time, it serves to build up the network, as all participants can access it and can also post their own events after checking: https://greentech-bw.de/de/veranstaltungen.

















# Outcome

- Over 380 suppliers in the GreenTech BW Atlas
- 24 multipliers as partners of GreenTech
   BW
- More than **100 events** in the GreenTech
   BW event calendar
- Over 20 subpages on GreenTech BW
- 25+ events organised or actively attended
- With 4 priority keywords on the 1st search engine page





# **Impact**

Impact of the GreenTech BW project on the industry:

- GreenTech players in Baden-Württemberg: Start to see themselves as a cohesive industry + seek to exchange ideas with one another
- Established companies + Start-ups: Increasingly take notice of the new platform → shown by rising number of visitors
- New partnerships + forms of cooperation emerging → their established structures + inoovatiove approaches complement each other
- Promoting of synergies + creating of points of contact that contribute to greater industry awareness + a growing mutual understanding
- Participation in external events increases visibility
- Social media templates as well-functioning communication tool → to make GreenTech BW visible on social media





















# Added value

- Green technologies encompass a wide range of approaches, services, and solutions aimed at using resources more efficiently, making production processes more environmentally friendly, and protecting our environment and climate
  - → Therefore, GreenTech BW accelerates the national and international implementation of GreenTech projects, making Baden-Württemberg a long-term center of excellence for an economy that is both economically and ecologically future-proof

























# Review and Tipps

The project includes a number of challenges that emerged throughout the process, which all of the previously mentioned activities are directed to compensate:

Lack of awareness of common challenges + opportunities in the sector

Lack of or unsuitable funding opportunities for entrepreneurial projects

Overall lack of awareness of belonging to a common sector















