

EU Danube Region Strategy

PA 8 LIGHTHOUSE

# GREEN TECH, CIRCULAR ECONOMY & CIRCULAR BIOECONOMY



# ToBeReal

Slovenia and Slovakia



**Steinbeis**  
**Europa Zentrum**  
Enabling Innovators to Grow



Gospodarska  
zbornica  
Slovenije  
Chamber of Commerce  
and Industry of Slovenia



Interreg Programme  
**Danube Region**



Co-funded by  
the European Union



REPUBLIC of CROATIA  
Ministry of  
Economy



Baden-Württemberg  
Ministry of Economic Affairs,  
Labour and Tourism

# Basics

**Acronym:** ToBeReal

**Name:** Empowering bioeconomy projects by deploying Technical, Business, Regulatory and Social assistance services

**Country:** Slovakia Republic, Slovenia

**Scoring:** 44/50

## Key Project Data:



2024 – 2029



2.999.846,08 €

Funded by Horizon Europe

## Project Coordinator:



PNO INNOVATION SL



<https://www.tobereal.eu/>

## Contact Person:



Katarina Blicklingova

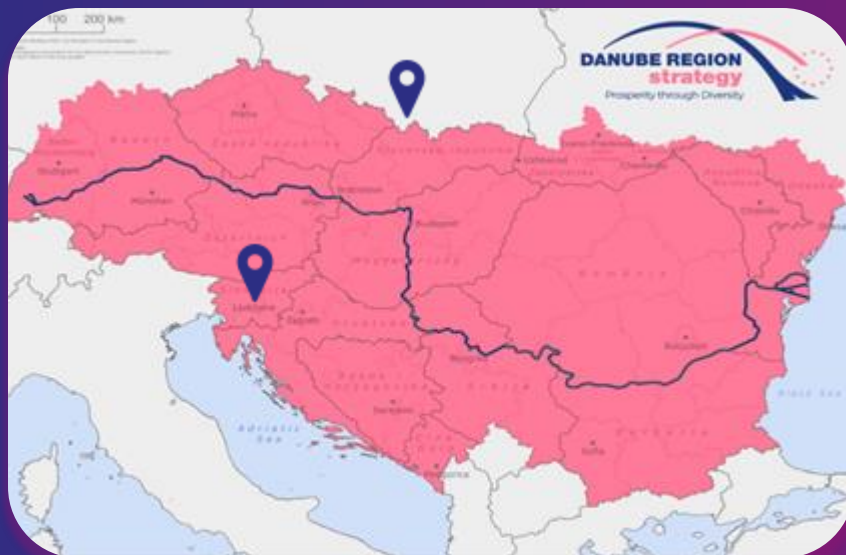


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Bioeconomy Cluster

# Consortium



## Coordinator:

PNO INNOVATION SL, Spain

## Partners from the Danube Region:

- Chamber of Commerce and Industry of Štajerska, Slovenia
- Bioeconomy Cluster, Slovakia

*And other partners from outside the Danube Region*

# About the project

Currently, bioeconomy in the EU is still hampered by barriers such as unsustainable resource use, supply-demand mismatches, fragmented regulation, fragmented funding landscape and lack of harmonised standards for assessing bio-based product sustainability.

**ToBeReal** is a 5-year **European collaborative project** with the main goal of **catalysing public, private and public-private bioeconomy projects** at different stages of maturity leading to a higher number of flagship projects across EU. Its goal is to overcome obstacles and **create flagship projects that represent innovative and sustainable biological solutions**.

ToBeReal is set to provide specialised assistance to bioeconomy projects in four key areas:

- Technical
- Business & Financial
- Regulatory & Legal
- Social innovation



## INNOVATION

ToBeReal is innovative by offering **tailored four-dimensional support**, which goes beyond technical solutions to address systemic issues in the bioeconomy.



## SUSTAINABILITY

ToBeReal is sustainable by focusing on **long-term assistance and transformation through regional empowerment and multi-actor engagement**.



## SCALABILITY

ToBeReal is scalable and replicable by designing **comparable models for other EU regions** via its open-access community platform, structured support services and robust assistance framework.

# Methodology

ToBeReal follows a **five-phase holistic methodology**:



# Objectives and Activities

The project's core objective is to boost the **readiness and scalability of at least 30 bioeconomy projects** across Europe, with a strong focus on underdeveloped and transition regions. ToBeReal is designed to empower those projects through a strategic support framework spanning **four key dimensions/portfolios**.

The main objectives and activities of the project are:

Objective	Activity
Facilitate the <b>transition from a fossil-based to a bio-based economy</b> and enhance competitiveness of novel bioeconomy projects	– Identification of future needs, barriers and enablers and formulate strategies
Address the factors hindering the projects <b>feasibility and scalability</b>	– Portfolio of services in the TBRS-verticals of assistance, applied along 5 years, including long-term support
<b>Attract bioeconomy stakeholders</b> and foster <b>networking with multi-actors</b> in the bioeconomy.	– Community platform, targeted webinars, feedstock workshops and BioPitch Forums
Fostering the <b>long-term growth of projects (flagship projects)</b>	– Ensuring projects progression towards flagship status, with a particular focus on regions where bioeconomy is currently underdeveloped



Technical



Business &  
Financial



Regulatory  
& Legal



Social  
Innovation



- 1 Governance structure
- 2 Co-creation of the vertical services
- 3 Assessment and selection of projects
- 4 Execution of the assistance service
- 5 Long-term assistance strategy



Assistance service procedure

Needs & barriers

**ToBeReal**  
services portfolio

## FLAGSHIP PROJECTS



Stakeholders & Multiactor approach

## Services portfolio

**T** **B** **R** **S**  
TRL BRL RRL SRL

- Basic bioeconomy techno-economic assessment
- Emerging bioeconomy technology intelligence
- Environmental impact and sustainability assessment
- Bio-based supply chain assessment and optimisation
- European biomass feedstock analysis and forecasting



Technical



Business & Financial

- Business model & business plan creation/improvement
- Go-to-Market & exploitation strategy
- Identification of public funding opportunities and application strategy design
- Identification of private funding opportunities

- European and national bioeconomy policies and strategies
- European and national regulatory environment and planning



Regulatory & Policy



Social Innovation

- Online stakeholder mapping workshop
- Online co-creation workshop with targeted stakeholders
- Assessment of the social impact
- Brand perception and trust evaluation
- Systemic Innovation Readiness level Assessment
- Social acceptance study
- Choice experiment

# Outcome

ToBeReal



ToBeReal project has an impact on various sectors:



## European bio-based economy, especially in widening countries:

- Creating new knowledge in strategies and methodologies
- Enhancing the readiness and innovation capacity of bioeconomy projects
- Creating new jobs and markets



## Local communities and stakeholders

- Support and Engagement through multi-actor approach
- Diffusion of knowledge and Open Science



## Research and innovation ecosystem

- Leveraging investment by strategic assistance and multi-actor partnerships
- Enhanced visibility of bioeconomy assisted projects and associated stakeholders
- Promoting circular transitions



# Results

The project was launched in November 2024 and the main outcomes achieved so far include:

- Design of **service portfolio** in four verticals (TBRS)
- Launch of **application mechanism** offering tailored **support services to bioeconomy projects**
- Bioeconomy nurturing webinar
- Populating ToBeReal project by **feedstock workshop**
- → one strategic thematic workshop delivered so far, five more coming up

## Barriers and Tips

The main concerns of the ToBeReal project:

- **Low stakeholder participation** in some regions
- Risk of **insufficient number of project applications** in early stages of the call
- **Technical complexity** in tailoring assistance services to diverse needs

The ideas for future replications:

- Leveraging **regional networks and clusters**
- Prioritizing underrepresented regions and **tailoring actions to their specific economic and policy landscapes**
- **Modular and flexible assistance model** that adapts to the maturity level and local context of individual projects